



**2005 New Year Business Update  
January 15, 2005**

To our provider, broker, payor, and client partners:

We at EHP want to take a moment and wish you and all of our business partners the best in this new and exciting year. Your support of EHP as a high quality network alternative has surely contributed to our success.

EHP has increased its overall membership by over 15% this January. This was accomplished through a high percentage of renewals and a significant influx of new groups and new membership at existing groups. It was great to see the momentum continue from the excellent year that we had in 2004 where our enrollment almost doubled from 2003.

A key component of our 2004 growth came with EHP's acquisition of Alliance Health Plan (AHP)'s business. The relationships entered with the acquisition of AHP's business has allowed us to broaden our product offering in accordance with our business model of maintaining strong, selective provider and payor partnerships. Employer groups who used AHP continue to access a locally operated PPO with the same commitment to quality and community held by AHP.

We would like to take the opportunity to welcome a **new Third Party Administrator, Acordia National**, to EHP's group of high quality payors. For providers, Acordia claims will be submitted to and pre-priced by EHP at the following address:

EHP/Acordia Claims  
PO Box 8377  
Lancaster PA 17604-8377  
WebMD Payor Number: 23249

As always, this claim submissions address and utilization review and customer service numbers will appear, along with EHP's logo, on each member's identification card.

Thank you for your ongoing support and participation, with all of your help we look forward to many more successes in 2005!

Sincerely,

David R. Smith

President

717.735.8131 or 888.498.9648 ext. 8131